

## Instant Payments & VOP All you need to know to plan in good time



#### **Your presenters of today**



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#### **Agenda**

- 1. Welcome
- 2. The inception of SEPA
- 3. Experience the future with Instant Payments
- 4. Quest for real-time treasury
- 5. Verification of Payee
- 6. Q&A

**Connecting Europe through seamless payments:** 

The inception of SEPA

#### **SEPA:**

Single Euro Payments Area, started in 2008



**EURO Countries** 

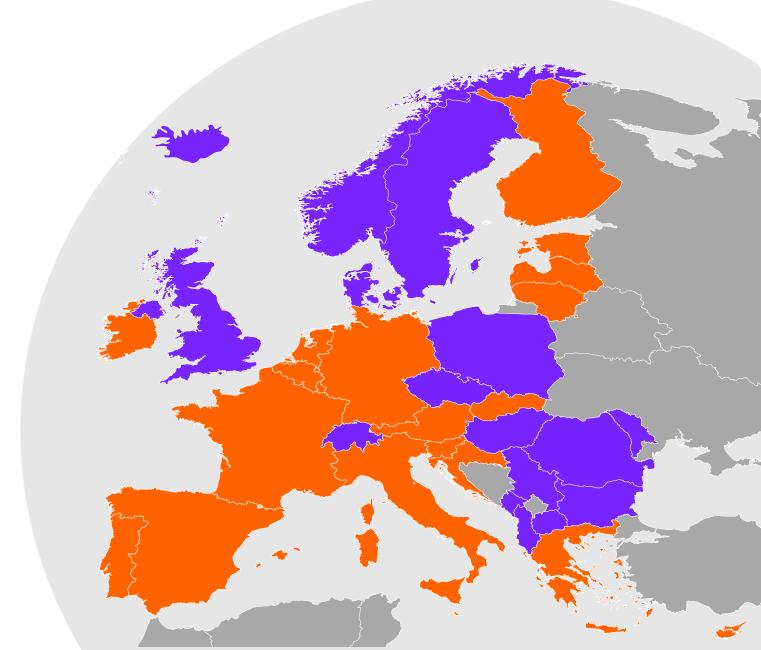


**Non-EURO** countries



#### Goals:

To achieve a true single European market, harmonization including banknotes and electronic euro transactions





# **Experience the future with Instant Payments**



### Question

### SEPA Instant Payments aims to accelerate the adoption of instant credit transfers across the EU



IBAN/Name check (VoP) to be implemented on initiation October 2025



Mandatory initiation and reachability for SCT Inst into Foreign currency accounts January/October 2025



Mandatory initiation and reachability for EURO

January/October 2025

and non-EURO EEA countries

January/October 2027



EU list sanctions screening should be verified daily and no longer transaction-based January 2025



Charges not to be higher than regular EURO credit transfer January 2025

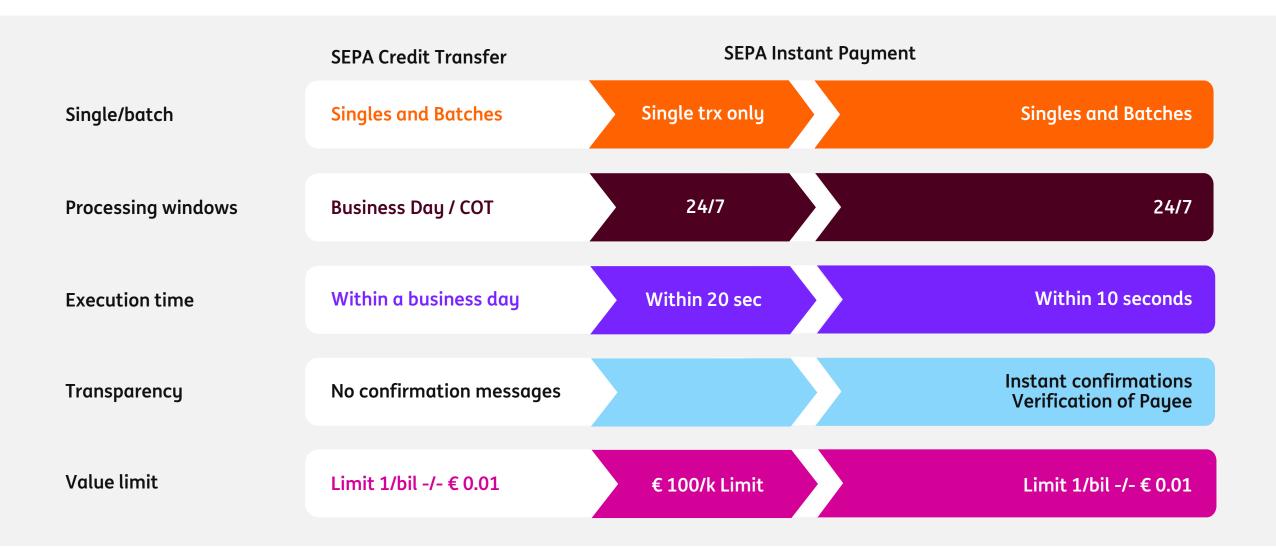


Support in all initiation channels – including batch payments and Host-2-Host channels

October 2025



#### Instant Payments, instant progress—business at the speed of now





### Question



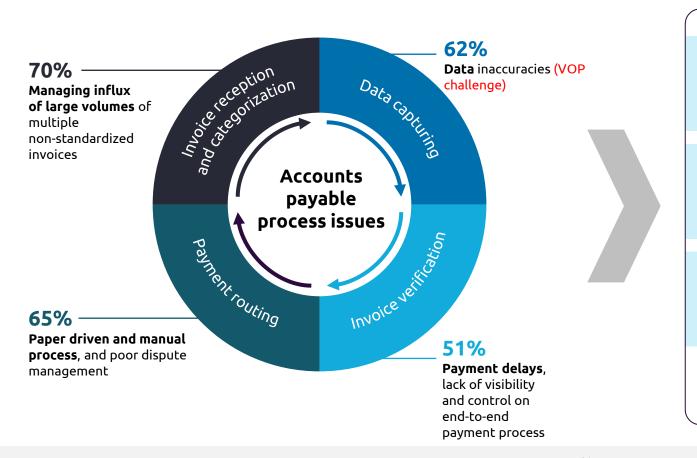
#### MANUAL, ERROR PRONE, AND TIME-CONSUMING ACCOUNTS PAYABLE PROCESSES HINDER CASH MANAGEMENT EFFICIENCY



#### Challenges in accounts payable processes

(as per corporate treasurers, N=600)





Corporate treasury processes ~126 invoices per day (LOW)

Invoice processing cost ~US\$19

(HIGH)

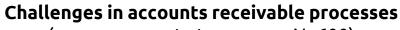
Invoice exceptions (duplicate entries, mismatches, discrepancies, etc.) ~34%

(VERY HIGH)

In the US. **Insurance sector** could be losing up to US\$1 billion/ year due to invoice exceptions

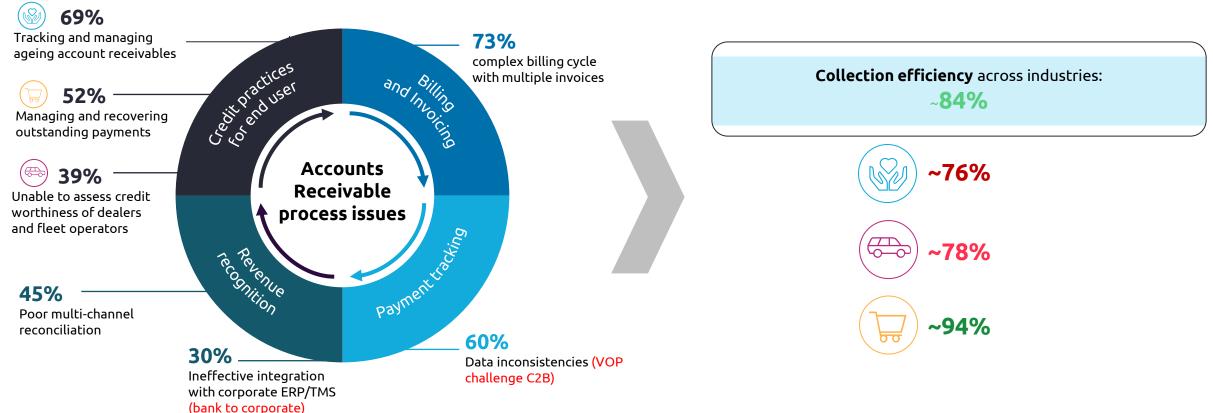
Invoicing and payments are still operating in silos creating Accounts Payable inefficiencies.

#### POOR MULTI-CHANNEL ORCHESTRATION AND COLLECTION INEFFICIENCY IN ACCOUNTS RECEIVABLE LEADING TO REVENUE RECOGNITION CHALLENGES



(as per corporate treasurers, N=600)





Inefficient collection processes lead to increased days sales outstanding (DSO), negatively impacting working capital and liquidity



### Question

#### **Changing the game: Instant Payments, instant expectations**

#### It brings opportunities...



Immediate pay-off of insurance claims



Deliver 24/7 services and products



Flexibility with salary payments, received instantly



Pay declarations more instantly

#### ... and challenges



24/7 reconciliation + cash management



Receive weekend payments impacts client support, operations, IT systems



Include weekend in the Annual report

#### Instant Payments bring many benefits for consumers and corporates

#### **Benefits for consumers**



- · More efficient use of money
- Faster availability of money
- Faster delivery of purchased goods

#### **Benefits for corporates**



- Sell and deliver products and services 24/7
- Opportunities for innovations and new products and services





#### **Verification of Payee:**

Enhancing accuracy through IBAN-name checking

#### **Ensure your payments reach the right beneficiary account with Verification of Payee**

- Regulatory requirement as from October 2025
- SEPA Instant Credit Transfer and SEPA Classic Credit Transfer
- VOP ensures the payee's details match the account holder's information
- Opt-out option for Batches (i.e. only perform a check every quarter)



No Match – adjust or ignore

Close Match – please check

Full Match – good to go

**VOP** failed

#### **Benefits**

- Reduced Fraud: Minimizes the risk of sending money to the wrong account
   Reach: Available for all SEPA countries
- H2H pre-validation Current way of initiating payments will not change

#### Points of attention

- Ensure that the name of your account matches the name you send on your invoices
- Separate procedure for Batches
- Maintaining accurate and up-to-date payee information is crucial

### **Confidence at scale Verification of Payee for Packages/Batches**

#### Channels in scope

- InsideBusiness Connect File Transfer
- InsideBusiness Connect for EBICS
- InsideBusiness Connect for Swift
- API's
- InsideBusiness Payments



- Supported formats:
  - SCT classic Pain.001.001.003 & Pain.001.001.009
  - SCT Instant: Pain.001.001.009
- VOP results are reported back in Pain.002 format or shown on screen





No Match – adjust or ignore

Close Match – please check

Full Match – good to go

**VOP** failed

We strongly advice you to adjust the payment file and your address book based on the VOP results and upload it in the regular way for execution

### **End-to-End Impact: How Instant Payments and VOP impact the Payments Ecosystem**

#### **END CLIENT**



#### **CLIENT CONTACT**

- Instant notification
- Payment status on request



#### **CLIENT PROPOSITIONS**

- Direct billing
- Innovation
- Improved services

#### **CORPORATE**



#### **ENTERPRISE RESOURCE SYSTEM**

- Real time booking
- 24/7 and instant



#### **LIQUIDITY & CASH MANAGEMENT**

- Sweeps on non-target days
- Forecasting



#### **BACK OFFICES**

Real time interface



#### **STAFF AVAILABILITY**

• 24/7 availability



#### **RISK MANAGEMENT**

- Alerting
- Detection / screening

#### **BANK**



#### **ONLINE BANKING CHANNEL**

- Account information
- Real time booking
- End of day reporting

IT systems, Operations and Services, Treasury 24/7 x 365 also outside Target2 opening hours

### Questions?



### Thank you!

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